

FACT Over 90% of leisure travellers look at a destination's website before deciding to visit. And by website, we don't mean the website that shows when council meetings take place and garbage is picked up ⊜. This percentage is even higher for those wanting to relocate or open a business.

FACT People look to the internet to get a sense of the places they want to visit. They look for stories, experiences, great pictures and videos, and to see all the community has to offer in terms of attractions, services, shopping, cultural and recreational opportunities. They want to know if it's a place worth coming to.

**FACT** For the most part, people don't visit municipalities or counties; they visit towns. Yes, towns are part of a bigger municipality, county or region – but each town has something unique to offer and should have an opportunity to shine on its own! This is what visitors are looking for!

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